



IN ASSOCIATION WITH



SUBCONTRACT SEMINAR

WHEN: Thursday, Sept. 1st, 2011; 1:30-5:30 P.M.

WHERE: Crowne Plaza Market Centre

7050 Stemmons Freeway, Dallas, Texas 75247

Like potent viruses, Subcontracts continue to get worse, with new lows in offensive general contractor drafting set every month. Subcontract forms you think you know, change, for the worse. Since you can't win all the changes to subcontract documents you'd like, you have to identify what the real risks are, and aggressively engage in the "battle" of subcontract negotiation on those points. To do that, you have to be armed with the knowledge of what the subcontract terms mean. SAM General Counsel Sewall C. "Spike" Cutler, Jr. will discuss considerations you should bear in mind, how various parts of the subcontract affect each other, how GC's like to slip in new contract terms where you least expect them, and how best to go about working with the GC to fairly allocate the risks of the construction process.

The cost for this timely and useful seminar is **JUST \$75.00 Per firm for members, and just \$150.00 per firm for non-members...**and each firm may bring as many attendees as they like. *If you join on the seminar date, you get \$75.00 credit for new-member dues!* One set of seminar materials per company is included in this price, and additional sets are available at a nominal additional charge of just \$10.00 per set. This represents a great value for a valuable seminar.

**SAM WILL HAVE A BUSINESS PRACTICES SESSION
AT THE END OF THE SEMINAR**

SEE OUR WEBSITE @ www.sam-dfw.org

SEMINAR RESERVATION FORM

SAM'S 2011 Contract Seminar
Thursday, September 1st, 2011, 1:30 P.M.

Crowne Plaza Market Centre
7050 Stemmons Freeway, Dallas, Texas 75247



PLEASE COMPLETE THE RESERVATION FORM BELOW AND FAX THIS PAGE, BEFORE NOON, WEDNESDAY, August 31, 2011 TO SAM, 469-726-3108, or CALL PETE SNIDER at 972-771-0188. It is important to make reservations so there will be enough materials and handouts for all attendees. One set of seminar materials per company is included in this price, and additional sets are available at a nominal additional charge of just \$10.00 per set.

COMPANY NAME: _____

INDIVIDUALS PLANNING TO ATTEND:

<u>Name</u>	<u>Seminar materials required?</u>	
1. _____	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No (included)
2. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
3. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
7. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
8. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
9. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No