



IN ASSOCIATION WITH



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## SUBCONTRACT SEMINAR

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**WHEN:** Thursday, February 4<sup>th</sup>, 2010; 1:30-5:30 P.M.

**WHERE:** Crowne Plaza Market Centre

7050 Stemmons Freeway, Dallas, Texas 75247

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Like potent viruses, Subcontracts continue to get worse, with new lows in offensive general contractor drafting set every month. Subcontract forms you think you know, change, for the worse. Since you can't win all the changes to subcontract documents you'd like, you have to identify what the real risks are, and aggressively engage in the "battle" of subcontract negotiation on those points. To do that, you have to be armed with the knowledge of what the subcontract terms mean. SAM General Counsel Sewall C. "Spike" Cutler, Jr. will discuss considerations you should bear in mind, how various parts of the subcontract affect each other, how GC's like to slip in new contract terms where you least expect them, and how best to go about working with the GC to fairly allocate the risks of the construction process.

Thanks to the sponsorship of **PCL CONTRACT BONDING AGENCY**, the cost for this timely and useful seminar is **JUST \$50.00 Per firm for members, and just \$75.00 per firm for non-members...**and each firm may bring as many attendees as they like. One set of seminar materials per company is included in this price, and additional sets are available at a nominal additional charge of just \$10.00 per set. This represents a great value for a valuable seminar.

SAM WILL HAVE A BUSINESS PRACTICES SESSION  
AT THE END OF THE SEMINAR

SEE OUR WEBSITE @ [www.sam-dfw.org](http://www.sam-dfw.org)

# SEMINAR RESERVATION FORM

SAM'S 2010 Contract Seminar

Sponsored by **PCL CONTRACT BONDING AGENCY**

Thursday, February 4<sup>th</sup>, 2010, 1:30 P.M.

Crowne Plaza Market Centre

7050 Stemmons Freeway, Dallas, Texas 75247



**PLEASE COMPLETE THE RESERVATION FORM BELOW AND FAX THIS PAGE, BEFORE NOON, WEDNESDAY, February 3<sup>rd</sup>, 2010 TO SAM, 469-726-3108, to ERIC LESCH at 972-459-4535, or CALL JAMES MAYHEW at 214-926-5942. It is important to make reservations so there will be enough materials and handouts for all attendees. One set of seminar materials per company is included in this price, and additional sets are available at a nominal additional charge of just \$10.00 per set.**

**COMPANY NAME:** \_\_\_\_\_

## INDIVIDUALS PLANNING TO ATTEND:

<u>Name</u>	<u>Seminar materials required?</u>	
1. _____	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No (included)
2. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
3. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
7. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
8. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
9. _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No